

10th November 2016



To whom it may concern,

As a highly specialised engineering company providing complex engineering solutions to major international manufacturers such as Airbus and BAE Systems, our insurance needs are complex.... And expensive!

When our three year agreement with our existing brokers came up for renewal, we decided to benchmark their renewal proposals against two other brokers. To be fair, we were happy with our existing brokers and purely planned to use the cost benchmarking exercise as a possible negotiating tool with them should we receive a more attractive quote.

Coeus were recommended to us by a trusted supplier and we invited them to participate in the benchmarking exercise together with a broker that we had used some years ago. We found Coeus's approach completely different to what we had experienced previously and it became apparent very quickly that we were dealing with an extremely professional outfit. They identified certain risks for which we either had no cover or insufficient cover and then negotiated a bespoke underwriting package with a leading insurer that resulted in a decrease in premium of more than £8,000 per year.

We were happy to appoint them as our new broker and their after sales service and support has proved to be just as impressive. We cannot recommend them highly enough.

Alan Mackey
Commercial Director

Scotsman House
Boundary Lane
Saltney
Chester
Cheshire CH4 8RD
T: 01244 689280
F: 01244 689281
E: info@jandpgroup.com
W: www.jandpgroup.com
Co. Reg. No. 04847733



J & P Group is a trading name of J&P Engineering Services Ltd